J THOMAS & COMPANY PRIVATE LIMITED

GUWAHATI MARKET SYNOPSIS - SALE 46/2026

(*NEW SEASON TEAS ONLY)

Market Report	
LEAF	**DUST**
* Market witnessed good demand. * Clean/liquoring Assams and well made mediums firm. * Remainder irregular.	* Market witnessed good demand. * Good and best sorts sold at firm levels. Remainder irregular around last

Buying Analysis	
LEAF	**DUST**
* WI: Good support on liquoring sorts. * Major blenders: Operated. * Internals: Fair support. * Exporters: Operated.	* Major blenders: Good support * WI: Operated. * Internals: Fair enquiry.

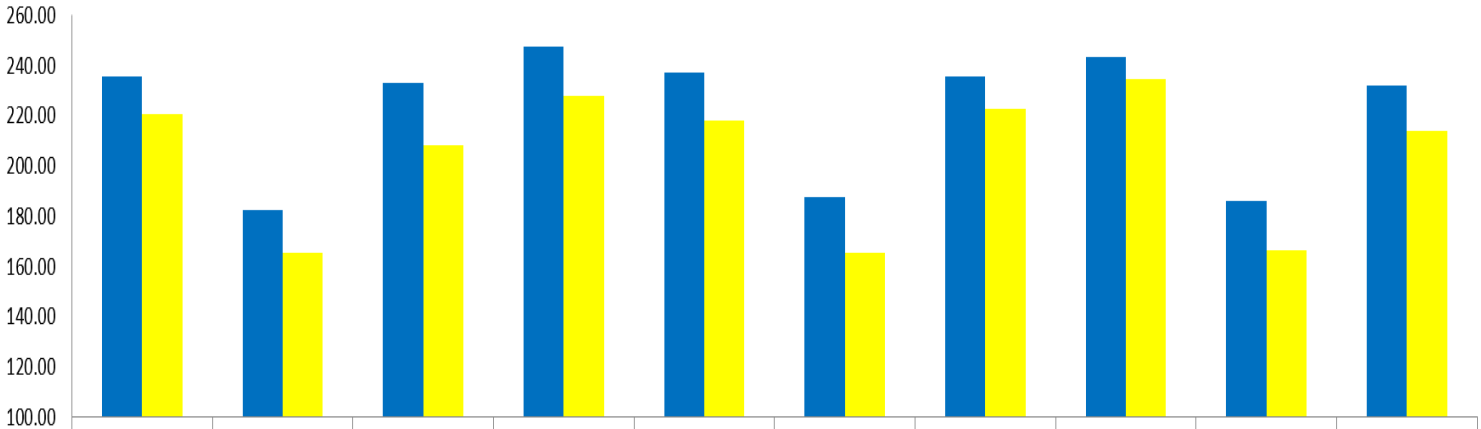
AUCTION AVERAGES

	2026/27			2025/26			2024/25			UPTO SALE 46		
	SALE 46	SALE 45	+/-	SALE 46	SALE 45	+/-	SALE 46	SALE 45	+/-	2026/27	2025/26	2024/25
LEAF	215.19	215.14	0.06	192.45	204.70	-12.25	227.07	230.63	-3.56	233.56	212.80	255.00
DUST	220.27	210.64	9.62	191.99	203.03	-11.04	243.24	239.70	3.54	228.51	216.66	247.10
TOTAL	**216.71**	**213.62**	3.09	**192.30**	**204.17**	-11.87	**231.82**	**234.33**	-2.51	**231.96**	**214.08**	**252.26**

GTAC AUCTION AVERAGES

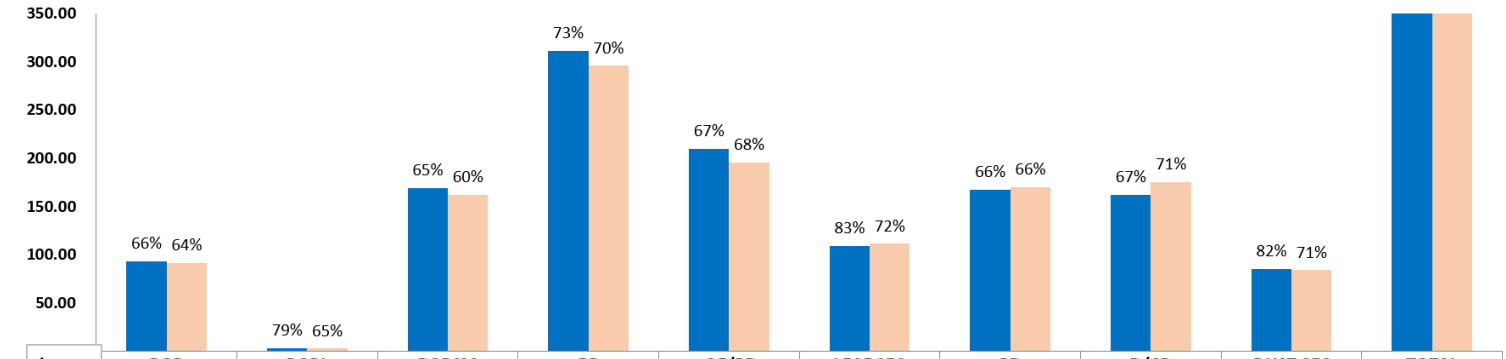
SALE		Sale 39	Sale 40	Sale 41	Sale 42	Sale 43	Sale 44	Sale 45	Sale 46
LEAF	2026/27	213.12	210.55	209.74	217.38	0.00	214.31	215.14	215.19
	2025/26	198.63	0.00	200.73	206.15	226.26	210.84	204.70	192.45
DUST	2026/27	205.80	206.06	203.93	204.60	0.00	213.32	210.64	220.27
	2025/26	205.32	0.00	202.17	206.41	216.87	202.24	203.03	191.99
TOTAL	2026/27	210.81	209.34	207.73	214.56	0.00	214.02	213.62	216.71
	2025/26	200.84	0.00	201.19	206.24	223.15	207.98	204.17	192.30

GTAC Grade Wise Averages Upto Sale 46



	BOP	BOPL	BOPSM	BP	OF	LEAF SEC	PD	D	DUST SEC	TOTAL
2026/27	235.69	182.69	232.94	247.37	237.37	187.49	235.70	243.42	186.27	231.96
2025/26	220.81	165.63	208.06	227.76	218.00	165.29	222.61	234.77	166.66	214.08

GTAC Grade Wise Sold Quantities & Sold % Upto Sale 46



L.	BOP	BOPL	BOPSM	BP	OF/PF	LEAF SEC	PD	D/CD	DUST SEC	TOTAL
2026/27	93.30	3.21	169.04	311.09	209.43	109.11	167.15	161.69	85.50	1,309.52
2025/26	91.22	2.66	162.12	295.88	195.54	111.20	170.24	175.32	83.78	1,287.96

OFFER / SOLD QUANTITY & AVERAGE PRICE (2026/27)

	THIS SALE				LAST SALE				UPTO SALE 46			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	22,79,339	17,69,742	219.71	22%	36,73,358	27,85,829	218.90	24%	8,55,96,694	5,96,60,537	239.76	30%
FANNINGS	7,39,019	5,77,359	221.06	22%	11,71,835	9,00,174	223.55	23%	3,13,93,775	2,09,42,988	237.37	33%
LEAF SEC.	2,99,962	2,63,646	172.02	12%	4,90,886	4,55,369	175.46	7%	1,05,12,273	89,14,375	183.09	15%
LEAF TOTAL	**33,18,320**	**26,10,747**	**215.19**	**21%**	**53,36,079**	**41,41,372**	**215.14**	**22%**	**12,75,02,743**	**8,95,17,900**	**233.56**	**30%**
	THIS SALE				**LAST SALE**				**TO DATE**			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
DUST	11,54,649	8,74,066	231.97	24%	23,44,467	16,45,605	221.49	30%	4,94,95,549	3,28,83,828	239.49	34%
DUST SEC.	2,67,937	2,42,120	178.02	10%	5,34,626	4,61,096	171.93	14%	1,03,66,097	85,50,474	186.27	18%
DUST TOTAL	**14,22,587**	**11,16,187**	**220.26**	**22%**	28,79,093	21,06,701	210.64	27%	5,98,61,646	4,14,34,302	228.51	31%
TOTAL	**47,40,907**	**37,26,934**	**216.71**	**21%**	**82,15,173**	**62,48,073**	**213.62**	**24%**	**18,73,64,389**	**13,09,52,202**	**231.96**	**30%**

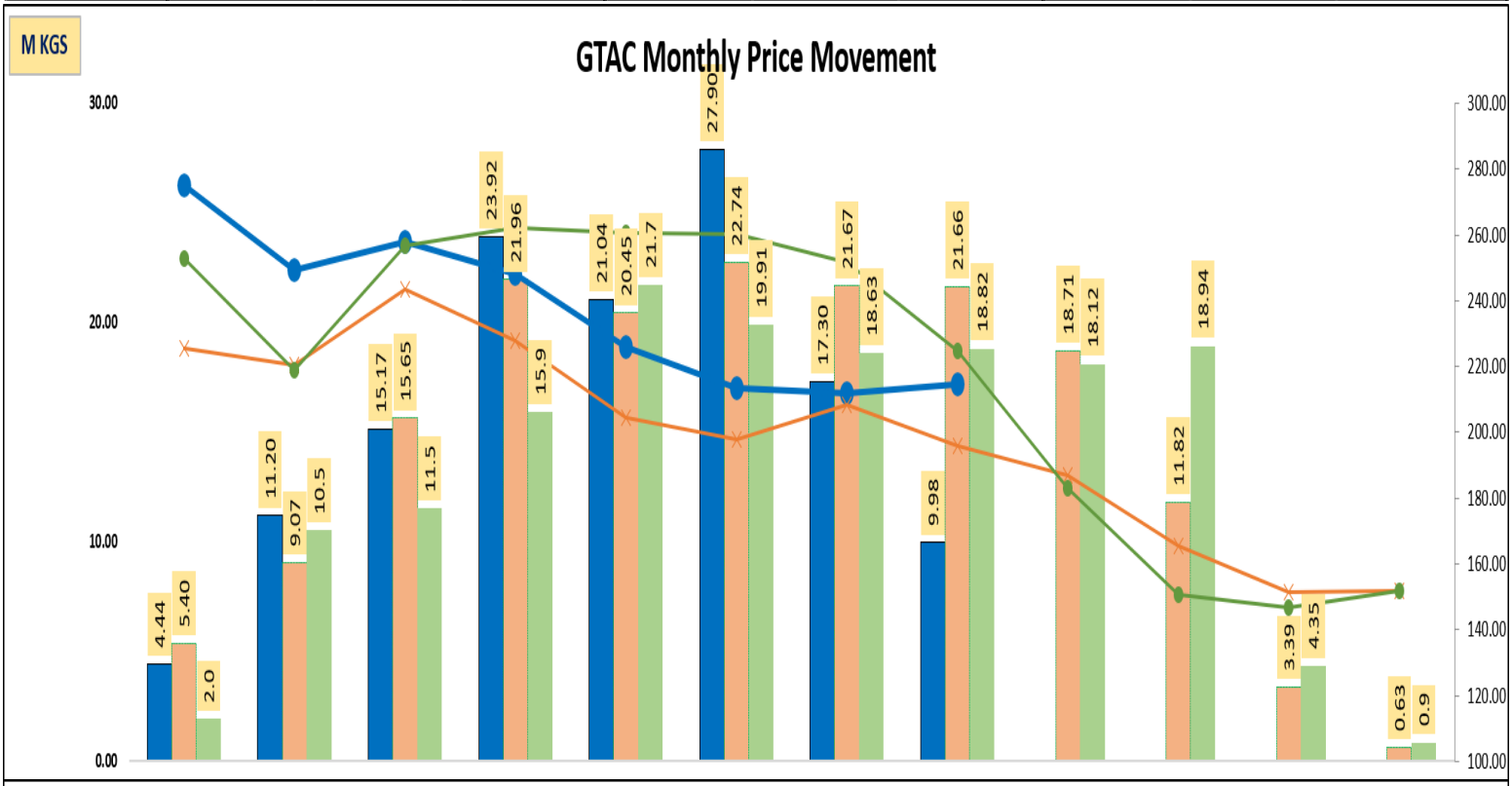
OFFER / SOLD QUANTITY & AVERAGE PRICE

LEAF	THIS SALE				LAST SALE				UPTO SALE 46			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2026/27	33,18,320	26,10,747	215.19	21%	53,36,079	41,41,372	215.14	22%	12,75,02,743	8,95,17,900	233.56	30%
2025/26	53,51,856	40,87,665	192.45	24%	50,24,990	39,28,641	204.70	22%	12,82,88,378	8,58,61,400	212.80	33%
DUST	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2026/27	14,22,587	11,16,187	220.26	22%	28,79,093	21,06,701	210.64	21064%	5,98,61,646	4,14,34,302	228.51	31%
2025/26	26,64,724	20,11,970	191.99	24%	24,21,520	18,45,005	203.03	24%	6,23,00,196	4,29,34,886	216.66	31%
TOTAL	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2026/27	**47,40,907**	**37,26,934**	**216.71**	**21%**	**82,15,173**	**62,48,073**	**213.62**	**24%**	**18,73,64,389**	**13,09,52,202**	**231.96**	**30%**
2025/26	80,16,579	60,99,634	192.30	24%	74,46,510	57,73,646	204.17	22%	19,05,88,574	12,87,96,285	214.08	32%

PRICE RANGE

% OF TEAS SOLD	LEAF					DUST				
	2026/27		UPTO SALE 46			2026/27		UPTO SALE 46		
	SALE 46	SALE 45	2026/27	2025/26	2024/25	SALE 46	SALE 45	2026/27	2025/26	2024/25
BELOW 150	3	4	4	25	5	3	5	5	22	7
BETWEEN 151.00-200.00	46	45	33	24	15	40	43	31	25	19
BETWEEN 201.00-250.00	27	29	29	20	32	33	28	32	20	31
BETWEEN 251.00-300.00	17	16	20	18	23	16	19	20	20	21
BETWEEN 301.00-350.00	3	4	10	10	15	4	2	9	9	16
BETWEEN 351.00-400.00	2	3	3	3	7	3	2	2	3	6
ABOVE 400.00	1	1	1	1	2	1	0	1	1	1

FUTURE FRESH OFFERING (IN PACKAGES)									
SALE NO	THIS YEAR-2026			LAST YEAR-2025			DIFFERENCE		
	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL
47	1,39,761	43,620	**1,83,381**	1,38,138	42,579	**1,80,717**	1,623	1,041	**2,664**
48	1,39,631	46,804	**1,86,435**	1,39,275	45,218	**1,84,493**	356	1,586	**1,942**
49	1,36,920	43,965	**1,80,885**	1,33,096	46,004	**1,79,100**	3,824	-2,039	**1,785**
TOTAL	4,16,312	1,34,389	**5,50,701**	4,10,509	1,33,801	**5,44,310**	5,803	588	**6,391**



	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	JAN	FEB	MAR
2026 AVG.	275.24	249.20	258.02	248.17	225.85	213.28	211.90	214.78				
2025 AVG.	225.49	220.63	243.58	227.80	204.29	197.67	208.53	196.06	187.08	165.65	151.34	152.01
2024 AVG.	252.77	219.00	256.54	262.32	260.67	260.10	251.52	224.62	183.13	150.73	146.92	152.01

* Please note November 2026-27 Price is calculated on SALE 45,46 Only

GTAC BUYING FOR THE SALE 46

	LEAF			DUST			TOTAL		
OFFER	**33,18,320.2**		**Kgs**	**OFFER**	**14,22,586.6**		**Kgs**	**OFFER**	**47,40,906.8**		**Kgs**
SOLD	**26,10,748.0**		**Kgs**	**SOLD**	**11,16,186.0**		**Kgs**	**SOLD**	**37,26,934.0**		**Kgs**
SOLD %	**79%**			**SOLD %**	**78%**			**SOLD %**	**79%**		
ZONE	**Kgs**	**AVG**	**%**	**ZONE**	**Kgs**	**AVG**	**%**	**ZONE**	**Kgs**	**AVG**	**%**
TCPL	2,42,236	**173.68**	**9%**	TCPL	2,00,427	**208.42**	**18%**	TCPL	4,42,663	**189.41**	**12%**
HUL	2,25,618	**197.64**	**9%**	HUL	2,18,086	**255.58**	**20%**	HUL	4,43,704	**226.12**	**12%**
W.India	8,04,798	**231.57**	**31%**	W.India	1,68,833	**244.43**	**15%**	W.India	9,73,631	**233.80**	**26%**
WI.Pack	2,516	**241.69**	**0%**	WI.Pack	74,435	**180.28**	**7%**	WI.Pack	76,951	**182.29**	**2%**
N.India	4,49,140	**196.25**	**17%**	N.India	1,03,194	**225.89**	**9%**	N.India	5,52,334	**201.79**	**15%**
NI.Pack	58,721	**194.61**	**2%**	NI.Pack	0	-	**0%**	NI.Pack	58,721	**194.61**	**2%**
Packeteers	87,415	**184.65**	**3%**	Packeteers	12,679	**174.53**	**1%**	Packeteers	1,00,094	**183.37**	**3%**
C.India	52,635	**249.83**	**2%**	C.India	29,435	**231.16**	**3%**	C.India	82,070	**243.13**	**2%**
Exports	71,676	**221.40**	**3%**	Exports	26,633	**183.21**	**2%**	Exports	98,309	**211.05**	**3%**
Local	2,55,625	**236.93**	**10%**	Local	41,845	**191.50**	**4%**	Local	2,97,470	**230.54**	**8%**
S.India	82,610	**298.27**	**3%**	S.India	58,127	**245.42**	**5%**	S.India	1,40,737	**276.44**	**4%**
Others	2,77,758	**209.69**	**11%**	Others	1,82,492	**187.26**	**16%**	Others	4,60,250	**200.80**	**12%**
TOTAL	**26,10,748**	**215.19**	**100%**	**TOTAL**	**11,16,186**	**220.27**	**100%**	**TOTAL**	**37,26,934**	**216.71**	**100%**

GTAC ASSAM BATTING ORDER UPTO SALE 46

MARK	2026-27			2025-26		
	RANK	KGS	AVG	RANK	KGS	AVG
HOOKHMOL	1	1,35,407	472.76	1	1,29,304	466.65
DECKIAJULI	2	3,30,125	453.38	4	4,32,669	388.89
HATIMARA	3	3,49,527	415.32	3	4,05,291	396.26
HALMARI	4	3,67,292	401.80	2	4,10,619	409.68
SOTAI	5	1,17,016	395.66	27	52,926	316.40
KAMARBUND	6	1,69,887	366.07	8	1,88,013	352.86
BANAMALIE	7	1,60,050	365.59	5	1,32,971	361.16
GELAKEY	8	2,37,330	359.61	12	2,48,854	336.12
DEHA	9	2,96,333	350.93	14	2,88,206	332.47
DOOMNI	10	8,16,070	350.77	10	7,80,161	344.41
DOOLAHAT	11	80,170	349.89	7	2,06,012	353.56
DEOHALL	12	5,87,935	348.11	17	6,11,115	326.99
LOHPOHIA	13	1,47,869	346.01	16	1,12,336	327.20
GHILLIDARY	14	1,32,434	343.46	13	1,54,717	334.31
BONPITHA	15	57,571	339.89		28,166	298.47
KEYHUNG	16	55,607	338.39	9	83,274	345.63
DEKORAI	17	1,04,734	333.14	23	52,095	318.94
CHARAIDEOPREMIUM	18	1,75,265	331.52	19	2,46,088	323.50
BOCHAPATHAR	19	69,537	330.11	29	80,329	315.06
DIROK	20	1,07,566	329.45	37	59,435	304.00
KHONA	21	1,82,777	328.14	20	2,64,484	321.00
DUFLATING	22	1,53,670	323.67	15	2,08,455	328.70
HIRAJULI	23	1,15,433	321.32	11	1,37,999	339.68
BORENGAJULI	24	64,997	316.60		1,192	331.00
TEENALI	25	54,031	316.57			

* Above 50 K

ASSAM BATTING ORDER (GTAC+CTTA) UPTO SALE 46

MARK	2026-27			2025-26		
	RANK	KGS	AVG	RANK	KGS	AVG
HOOKHMOL	1	3,24,736	483.36	1	2,90,331	471.98
DECKIAJULI	2	3,30,125	453.38	6	4,32,669	388.89
GATOONGA	3	3,91,442	447.62	2	2,90,519	436.07
MOKRUNG	4	1,66,165	424.31	4	1,46,791	403.75
HATIMARA	5	3,49,527	415.32	5	4,05,291	396.26
HALMARI	6	5,14,692	411.92	3	6,55,686	406.95
SOTAI	7	1,17,016	395.66	31	52,926	316.40
SALKATHONI	8	2,74,035	382.29	8	3,40,890	372.78
KAMARBUND	9	1,69,887	366.07	12	1,88,013	352.86
BANAMALIE	10	1,60,050	365.59	10	1,32,971	361.16
GELAKEY	11	2,37,330	359.61	18	2,48,854	336.12
DOOMURDULLUNG	12	3,75,943	359.07	19	4,38,007	335.39
HAJUA	13	3,48,694	356.90	15	3,79,252	340.37
GHILLIDARY	14	1,51,891	356.36	17	1,64,844	337.90
BORJAN	15	2,83,030	353.03	11	4,06,766	355.88
DEHA	16	2,96,333	350.93	20	2,88,206	332.47
DOOMNI	17	8,16,070	350.77	14	7,86,099	344.23
DEOHALL	18	5,87,935	348.11	24	6,11,115	326.99
LOHPOHIA	19	1,47,869	346.01	23	1,12,336	327.20
DOOLAHAT	20	3,42,224	345.17	9	4,31,555	364.53
KHARIKATIA	21	4,28,985	340.21	13	3,88,777	352.07
BONPITHA	22	57,571	339.89		28,166	298.47
JAMIRAH	23	1,46,416	337.26	28	1,48,471	320.96
KAKADONGA	24	1,62,603	332.84	26	1,58,123	321.38
KOOMTAI(B)	25	16,14,375	331.99	21	13,46,782	331.71

* Above 50 K

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